

# AGENDA

## THURSDAY, 25 MAY 2017

### ANNUAL GLOBAL FUNDS CONFERENCE 2017

INTERCONTINENTAL HOTEL, SIMMONSCOURT ROAD, DUBLIN, IRELAND

#### 8.00AM

REGISTRATION / BREAKFAST

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**M.C. Declan Casey**, Irish Funds

#### 8.45AM

WELCOME ADDRESS

**Tara Doyle** Chairperson, Irish Funds,  
Partner, Matheson

#### 8.55AM

GOVERNMENT ADDRESS

An Taoiseach, Mr. Enda Kenny, TD

#### 9.15AM

### PANEL DISCUSSION: BUSINESS LEADERS

MODERATOR:

**Kieran Fox**, Irish Funds

PANELLISTS:

**Deirdre O'Connor**,  
**Samantha McConnell**, Willis Towers Watson  
**Robert Rosenberg**, Heptagon Capital  
**Steven O'Hanlon**, Rubrics Asset  
Management

*Our first panel of the day brings together four leaders in asset management. We will explore their views on the changing environment in which our industry operates, dealing with certain macro issues, as well as trends they see from their own businesses. What influence are regulatory trends having on the market and on their operations? How are they adapting to market and political risk? What impact are investor demands and trends having on their businesses? The panel will also address technology and infrastructure and we will explore their views on models the industry may follow in years to come. And from a human perspective, the panel will discuss trends they are seeing in relation to their own people and what they see as the main human resources drivers for the industry in the coming years.*

#### 10.00AM

COFFEE BREAK - Sponsored by



#### 10.20AM

### PANEL DISCUSSION: SECURITIES LENDING

MODERATOR:

**Andrew Dyson**, ISLA

PANELLISTS:

**Craig Starble**, eSecLending  
**Stephen Kiely**, BNY Mellon  
**Maurice Leo**, Deutsche Bank  
**Karl Bishti**, Credit Suisse

*The Liquidity Coverage Ratio (LCR) is one of the key reforms of Basel III requiring banks to hold an adequate amount of unencumbered High-Quality Liquid Assets (HQLA) that can be converted easily into cash in private markets. Featuring subject matter experts from across the securities lending sector, our panel will discuss the importance of lending including alpha generation in context of passive funds as well as the key trends shaping the sector today. The importance of fixed income lending and the development of the HQLA lending market and borrower motivations around HQLA will also be examined.*

#### 11.00AM

### PANEL DISCUSSION: REAL ASSETS

MODERATOR:

**Ted McGrath**, William Fry

PANELLISTS:

**Craig Hughes**, PwC  
**Brian Moran**, Hines  
**Alan Synnott**, BlackRock  
**Alison Manley**, Goodbody Fund  
Management

*Our real assets panellists will share their views on the current trends within the real assets sector. We will discuss investor and promoter preferences for real asset investment funds*

*and how this can vary by particular type of real asset. The panellists will also assess how Ireland is currently positioned to meet these needs based on their experiences.*

#### 11.40AM

### KEYNOTE ADDRESS

**Megan Greene**, Managing Director  
and Chief Economist, Manulife Asset  
Management

#### 12.00PM

### PANEL DISCUSSION: BREXIT

MODERATOR:

**Pete Townsend**, Norio Ventures

PANELLISTS:

**Dr. Vincent Power**, A&L Goodbody  
**John McGrane**, The British Irish  
Chamber of Commerce  
**Jeremy Soutter**, Standard Life  
**Megan Greene**, Manulife Asset  
Management

*While also featuring deep sectoral expertise in asset management, our Brexit panel will take a broader view across industries to include perspectives on upcoming negotiations, dealing with uncertainty, and the historical precedence for what is about to unfold. We'll also explore Ireland's role in the proceedings, and Brexit-driven economic policies that may start to form among supranational powers.*

#### 12.45PM

LUNCH - Kindly sponsored by



#### 13.55PM

### PANEL DISCUSSION: REGULATION

MODERATOR:

**Sheenagh Gordon Hart**, The Directors' Office

PANELLISTS:

**Jim Reese**, SEC  
**Antonio Barattelli**, ESMA  
**Grainne McEvoy**, Central Bank of Ireland

Close to the finish line on meeting G20 commitments, policymakers in Europe are re-doubling efforts to introduce CMU the mid-term review for which has just been completed, and of course the prospects for CMU may be hobbled by Brexit. For asset managers, the MiFID 2 deadline looms closer, and there remain questions about "too big to fail"; will the regulatory agendas of Europe and the US now diverge after several years on a common path? These are some of the questions our illustrious panel will consider.

### 14.35PM FOCUS ON CHINA

#### INTRODUCTION:

**Eoghan Murphy**, Minister of State with special responsibility for Financial Services, eGovernment and Public Procedure

- Outlook for China's Macro Economy, Chao JIANG, Haitong Securities
- Overview of China's Capital Market, Jane YUAN, Haitong Securities

### PANEL DISCUSSION: INVESTMENT OPPORTUNITIES IN CHINA'S CAPITAL MARKET

#### MODERATOR:

**Chao JIANG**, Haitong Securities

#### PANELLISTS:

**Can ZHU**, China Asset Management Co.  
**Hao LUO**, China Southern Asset Management Co.  
**Qian ZHANG**, GF Fund Management Co.  
**Jingwei LI**, Haitong Asset Management Co.

With MSCI's potential inclusion of China-A index, and the opening up of China's fixed income market to overseas investors, China's capital market is gaining more and more attention from global asset managers. This panel will be a discussion upon investment opportunities in China's capital market. The experienced panellists from leading mutual funds in China will exchange views on China's A-share market and bond market, and will also explore questions including China's capital market development and leading Chinese asset managers' investment strategies.

**15.55PM**  
COFFEE BREAK - Kindly sponsored by



### 16.15PM PARALLEL SESSIONS

#### 1 - PANEL DISCUSSION: DISTRIBUTION (Main Seminar Room)

#### MODERATOR:

**Jim Finn**

#### PANELLISTS:

**Cora Gibbons**, Barings  
**Barbara Wall**, Cerulli  
**Jaspal Sagger**, Legg Mason

The panel will be discussing the impact of several key factors, including regulation, technology and margin compression, on the distribution landscape in Europe. In particular, the panel will explore how these factors appear to be affecting captive versus third party distribution models, and will speculate on what distribution models might look like in a three to five year timeframe.

#### 2 - PANEL DISCUSSION: DIVERSITY (Breakout Seminar Room)

#### MODERATOR:

**Marie O'Connor**, PwC

#### PANELLISTS:

**Amanda Pullinger**, 100 Women in Finance  
**Gareth Lambe**, Facebook  
**Jean-Marc Crepin**, BBH

Four senior figures from the Funds and Technology industry will discuss their experiences and views on the success of Diversity programmes in their sectors, and how these can achieve results for companies who successfully implement strategic initiatives. Amanda Pullinger draws on her experience as CEO of 100 Women in Finance. Gareth Lambe speaks on the Facebook approach. Jean Marc Crepin takes a wider European view, and Marie O'Connor moderates in her capacity as Country lead (Ireland) of the 30% club.

### 16.55PM PANEL DISCUSSION: FINTECH & MILLENNIALS

#### MODERATOR:

**JAMES POMEROY**, HSBC

#### PANELLISTS:

**Brian Kennedy**, Davy  
**Pervaiz Panjwani**, Citi  
**Chris Horn**, Atlantic Bridge  
**Bob Kneip**, KNEIP


The Millennials & FinTech Panel comprises a dynamic mix of leading industry and technology figures, including valuable representation of the Millennial generation. The Panel will explore the relationship of Millennials with the funds industry and the indisputable relevance of FinTech to its development. Discussion topics will include the role of Millennials as investors (focusing on the significance of socially responsible investing and FinTech's potential to encourage Millennial investment), the influence of Millennials working in the industry on business culture, the "generation gap" and how this is ultimately impacting the value chain

**17.35PM**  
CLOSING REMARKS  
**Pat Lardner**, Chief Executive, Irish Funds

**17.45PM**  
NETWORKING DRINKS -  
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**19.15PM**  
GALA DINNER - Sponsored by

**Deutsche Bank**   
**BLACKROCK**

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#### AUDIENCE INTERACTION

(Questions & Live Polls)

- Connect to the conference Wi-Fi and open web browser.
- Visit [www.sli.do](http://www.sli.do)
- Enter event code: **IFConf17**
- You can ask questions and vote for the best ones
- We have also prepared a few polls that we will be running later.